



Show me the sky. I will define its boundaries

Manodh Mohan is the man who got excited by seeing the sky. He saw its vast expanse and understood the undefined potential that it symbolized. He saw challenges as opportunities and made the most of it. You just cannot put a such a man down.

His uneventful school life was spent in Orissa, his father worked for The Hindustan Zinc Limited in Sundargarh, interspersed with occasional visits to Adoor, his home town. After graduation he pursued a post-graduation in MBA and joined Air Deccan as a flight steward.

When things were just settling for him, life hit a turbulent patch. The family fell into bad times and lost everything that they had. Prioritizing family over everything else, Manodh wound up everything to be with the family.

The outlook was bleak but Manodh was steeled up for the occasion. He started afresh in Adoor, starting an Internet café. He simultaneously worked on honing up the software skills that he had picked up from roommates at Delhi. With the infrastructure in place and the skills to boot, he successfully pitched for software development assignments. His first paycheck of \$108, laid the foundations for the dream that he had.

In 2013, Manodh started a website development service at Ernakulam, with two friends joining him. Their firm proved its mettle and professionalism with every assignment it undertook. The turning point for them was the website for the Indian Embassy in Oman. The company that was developing the website backed out of the project, just four days before the completion deadline. When the distraught client came to them, Manodh and the team accepted it and successfully executed it within the deadline. The meticulous planning, the speed of execution and the uncompromising commitment to a client's need pole vaulted them to the top of the league.

As orders piled up, the pre and post sales follow ups became a challenge. It was affecting the productivity. In his problem, Manodh spotted an opportunity to solve similar problems that other organizations may face. While he did streamline the process, he went with this solution to other customer focused organizations that have a sales team facing similar challenges. Their need was a business opportunity for him.

Backed by 36 months of development and rigorous testing, SALESFOKUZ took the market by storm, right from its entry in 2019. The product made for customer needs was well received. It is now being used by leading financial institutions namely SBI DFHI, CSB, Saraswat bank, DCB Bank and organizations like Manikchand Oxyrich, Godrej, Fruitomans, Oralium, etc. Salesfokuz is currently used by 10k+ tested users around the globe.

As the pandemic put a brake on the well laid out plans of corporate India, Manodh and his team shifted gears to churn out a video-conferencing application - Fokuz. Fokuz provided secure and flexible video conferencing experience. It received an outstanding testimonial from the Stock Market Institute for whom it was the technology partner at their Mega Online Job Fair conducted with 50+ fortune companies and 3000+ participants participating from different parts of the country.

Skyislimit Technologies Private Limited has also been selected for the NASSCOM 10,000 Start-ups Virtual Incubation Program. It has also secured an angel investment of \$2 million from the US-based visionary Mr. Suneel (Sonny) Menon and his wife Ms. Shari

Manodh and Skyislimit Technologies have been widely covered and felicitated in the media. Awards and accolades came searching for their exceptional client focus. They have by now received 12+ awards. Some of them include :

- 2019** - Gold medal from Malaysia Technology Expo
- 2019** - The Bizz Awards from WORLDCOB
- 2020** - Startup of the year from Business Connect
- 2020** - Indian Achievers' Award from Indian Achievers Forum
- 2021** - Fastest Growing Indian Company Excellence Award from International Achievers Awards Dubai
- 2021** - Leaders Of Change from The Economic Times
- 2021** - Indian Affairs Innovative & Dynamic Entrepreneur Of The Year from 12th Annual India Leadership Conclave & Indian Affairs Business Leadership Awards.

Menon. The investment is being used to strengthen Research and Development (R&D), Support and Business Development, creating more job opportunities.

What started off as a team of 3, has now grown into a family of 80+ experienced professionals. The cybercafé has given way to a global headquarters at Texas, USA, with development teams in Kochi, Mumbai, Delhi and Ajman – UAE.

A man without a job once, Manodh now creates job opportunities to many individuals, encouraging them to dream big. What better inspiration for youngsters than having a mentor who lives to rise above the skies.