

VISIONARY LEADERS



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Anil Bhaskaran



Deepika Chalasani



Manodh Mohan



M. S. Theivendran



Shyam Sunder Chhugani

Can the sky limit a determined man?

You just cannot put a good man down. He just converts the challenge into an opportunity and thrives on it.

Manodh Mohan is one such man. His uneventful school life was spent in Orissa, his father worked for The Hindustan Zinc Limited at Sundargarh, interspersed with occasional visits to Adoor, his home town. After graduation, he joined Air Deccan as a flight steward and even pursued a post-graduation in MBA.

When things were just settling for him, life hit a turbulent patch. The family fell into bad times and lost everything that they had. Prioritizing family over everything else, Manodh wound up everything to be with the family.

The outlook was bleak but Manodh is made of sterner stuff. He sees an opportunity in every crisis. He just went ahead to start an Internet café in Adoor. Not content with that, he honed up the software skills that he picked up from roommates at Delhi. He successfully pitched for software development assignments. His first paycheck of \$108 for programming, decided the future path for him.

In 2013, along with two friends Manodh started a website development service at Ernakulam. Their firm, proved its mettle and professionalism with every assignment it undertook. The turning point for them was the website for the Indian Embassy in Oman. The company that was developing the website backed out of the project, just four days before the completion deadline. When the distraught client came to them, Manodh and the team accepted it and successfully executed it within the deadline. The meticulous planning, the speed of execution and the uncompromising commitment to a client's need pole vaulted them to the top of the league.

As orders flew in, the pre and post sales follow ups became a challenge. It affected productivity. Manodh saw an opportunity in the efforts needed to streamline the process. He envisaged that all customer focused organizations with sales team will face a similar challenge. Their need was a business opportunity for him.

He and his team got cracking to develop a software that could address the issue. After 36 months of rigorous development, SALESFOKUZ was ready for the market. The product made for customer needs was well received. It is now being used by leading financial institutions namely SBI DFHI, CSB Bank, Saraswat bank, DCB Bank, and organizations like Godrej, Fruitomans, Aizar PVC Pipes, etc. Salesfokuz is currently used by 10,000+ tested users around the globe.

As the pandemic put a brake on the well laid out plans of corporate India, Manodh and his team shifted gears to churn out a video-conferencing application. Fokuz provided a secure and flexible video conferencing experience. It received an outstanding testimonial from Stock Market Institute as the technology partner for their Mega Online Job Fair conducted with 50+ fortune companies and 3000+ participants participating from different parts of the country.



Mr. Manodh Mohan (Founder & CEO) and Mr. Sonny Menon (Board Member & Investor)

Manodh and Skyislimit Technologies have been celebrated in the media. Awards and accolades came searching for their exceptional client focus. Some of them include :

2019: Gold medal by Malaysia TechExpo

2019: Bizz Awards by World Confederation of Businesses, San Francisco.

2019: India's Most Innovative Start-up by DCB Bank, New Delhi.

2019: Phoenix Award.

2020: Business Connect Startup of the Year 2020

2020: Achievers Award 2020 from Indian Achievers' Forum.

2021: Company Infocus award from Business Connect

2021: Entrepreneur of the Era award at Ente Samrambham Yes Biz 2021.

Skyislimit Technologies Private Limited has also been selected for the NASSCOM 10,000 Start-ups Virtual Incubation Program. It has also secured an angel investment of \$2 million from the US-based visionary Mr. Suneel (Sonny) Menon and his wife Ms. Shari Menon. The investment is being used to strengthen Research and Development (R&D), Support and Business Development, creating more job opportunities.

What started off as a team of 3, has now grown into a family of 80+ experienced professionals. The cybercafé has given way to a global headquarters at Texas, USA, with development teams in Kochi, Mumbai, and Delhi.

A jobless and homeless man once, Manodh now creates job opportunities to many individuals, encouraging them to dream big. What better inspiration for youngsters than having a mentor who lives life with the motto : "Every problem has a solution."

